

# MICHIGAN & CANADA

## An integrated economy



Magna's electric Hummer assembly line. Photo: Jeffrey Sauger for General Motors

### Aiding the transition to electric vehicles

Ontario-based **Magna International** is investing \$70.1 million in St. Clair, Michigan (MI) to build complex battery enclosures for the 2022 **GMC** electric Hummer. The newly-created **Magna Electric Vehicle Structures - Michigan, Inc.** will oversee the new facility, projected to create 300 jobs in five years. This venture is in partnership with the Michigan Economic Development Corporation.

Furthermore, in 2020 Magna announced a \$35.4 million investment to expand its seat manufacturing facility in Highland Park, creating 480 Michigan jobs. The Highland Park site project includes remodeling the current space, adding new automated storage and retrieval shipping systems, and redesigning all assembly lines throughout the facility. These investments are just a part of Magna's total footprint: Magna has 35 facilities in Michigan and employs nearly 10,000 Michiganders.

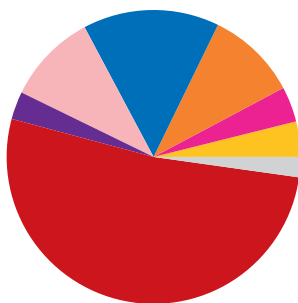


409 Canadian-owned companies employ **32,600 workers** in Michigan



**Michigan sells more goods to Canada** than to its next 14 largest foreign markets combined

Michigan  
**exports \$26.3 billion**  
in goods to Canada annually



**Goods exports by industry**

- Agriculture (4%)
- Chemicals (4%)
- Energy (10%)
- Equipment & machinery (15%)
- Minerals & metals (10%)
- Plastics & rubbers (3%)
- Transportation (52%)
- Other (2%)

### Top Michigan services exports to Canada

Transport.....	\$1.1 billion
Business services.....	\$441 million
Charges for the use of intellectual property....	\$142 million
Telecom, computer & info services.....	\$85 million
Insurance services.....	\$71 million

### Top Michigan goods exports to Canada

■ Trucks.....	\$6.6 billion
■ Motor vehicle parts.....	\$3.5 billion
■ Automobiles.....	\$3.0 billion
■ Natural gas & other gases.....	\$1.9 billion
■ Engines & turbines.....	\$916 million
■ Iron & steel alloys & semi-finished products.....	\$854 million
■ Plastics & plastic articles.....	\$691 million
■ Ores, slag & ash.....	\$591 million
■ Pharmaceutical products.....	\$563 million
■ Furniture & bedding.....	\$425 million



Gordie Howe International Bridge construction

## Gordie Howe International Bridge construction continues

Anticipated to be completed in 2024, the **Gordie Howe International Bridge** is the largest infrastructure project on the Canada-U.S. border and will offer a new transportation choice between Detroit and Windsor and create a direct highway-to-highway connection between I-75 and Canada’s Highway 401. The impressive new gateway will feature the longest cable-stayed bridge in North America. Ports of entry on each side of the bridge will allow for improved border processing and will be among the largest ports of entry along the Canada-U.S. border.



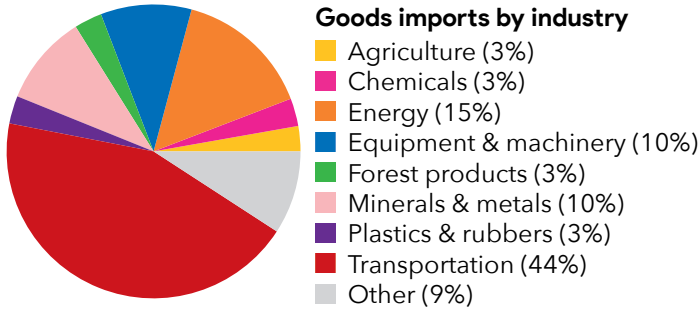
## Canada invests in Michigan

There are nearly 410 Canadian-owned businesses in the state of Michigan. These companies account for 32,600 jobs throughout the state and contribute \$1.7 billion in salaries. In addition, the state exports \$28.3 billion in goods and services to Canada.

Canadian-owned companies, including **Norbord, Magna International, Novo Building Products** and **Magna Mirrors**, are major contributors to Michigan’s economy. They employ residents in every sector of the economy, pay taxes locally and contribute to the local economy with salary dollars.

## Michigan

**imports \$46.0 billion**  
in goods from Canada annually



## Top Michigan goods imports from Canada

Automobiles.....	\$11.6 billion
Motor vehicle parts.....	\$5.6 billion
Crude petroleum.....	\$4.5 billion
Trucks.....	\$2.7 billion
Iron & steel alloys & semi-finished products...	\$2.1 billion
Engines & turbines.....	\$1.8 billion
Natural gas & other gases.....	\$1.5 billion
Plastics & plastic articles.....	\$1.0 billion
Aluminum & aluminum articles.....	\$751 million
Iron & steel tubes, pipes & sheets.....	\$531 million

April 2023

Sources: All figures are in U.S. dollars using US\$1.00=CAD\$1.328. Unless otherwise specified, all figures are based on 2022 data. **U.S. Census Bureau:** goods trade, Canada’s export ranking (2/2023 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2022 release). **Trade Partnership:** 2021 services trade (3/2023 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2022 release). **U.S. Bureau of Labor Statistics:** median annual Michigan wage (\$53,390, 5/2021 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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